

Lead your team to exceed their goals and expectations

Gallup research found that *more than half* of employees are not engaged in their work. But companies who embrace strengths-based development:

- Have 17% more productivity
- Have 21% higher profitability and sales
- Experience up to 59% less turnover rate
- Have employees who are six times more involved in work
- Are three times more likely to say they are living a great life

Imagine a workplace where...

A team becomes a tribe (“these are my people”)
The culture is rooted in relationships
People genuinely enjoy being with one another
Individual strengths are recognized and promoted
Weakness are managed and protected
Every member feels appreciated and excels
Productivity skyrockets
The team crushes their goals
They dominate their competitors

This can become your reality through WeAlign Team Transformation

Benefits

- Higher self-awareness and group awareness (Emotional Intelligence)
- Share a common language and understanding regarding strengths
- Insights to refine team members’ job descriptions and roles
- Higher capacity to solve problems and resolve conflicts
- Greater enjoyment at work and in life

The Process

- Each team member receives five hours of WeAlign live coaching
 - Review of all 34 talents from the member’s Gallup CliftonStrengths® results
 - Develop strategies to maximize personal strengths and manage weaknesses
 - Receive an individualized Strengths Breakdown and coaching materials for future reference

Are you ready to accelerate your team’s growth? Contact us

The Process (continued)

- Team Transformation Seminar
 - WeAlign Coaches lead your team through a live, high-impact, interactive seminar that brings everything together
 - Strengths Alignment
 - Discovery and affirmation of teammate's strengths
 - Composite Profile reveals overall team strengths and weaknesses
 - Customized Team Matrix - compares each team member's strengths and weaknesses, revealing new ways to align and cooperate
 - Energy/Performance assessment to keep members in their high productivity zone
 - Learn and practice neuroscience exercises that maintain Relational Circuits
 - Maintaining healthy connections during times of conflict or stress
- Ongoing
 - Ninety (90) minutes of post-seminar coaching for the Team Leader to review results and develop team goals
 - Two future check-in sessions with the Team Leader to monitor goal progress
 - (Optional) Ongoing coaching sessions to maintain progress toward your goals

Success Story See document at <https://bit.ly/2vGC1Na>

Problem:

For a regional sales director in a medical equipment company, everything changed in less than an hour. He entered into his WeAlign coaching session tired, overwhelmed, and discouraged. After an initial coaching conversation and several minutes of reflective dialogue, the client realized he was paralyzed by fear. His company culture was laden with threats, and his superiors led by freely wielding fear.

Solution:

The coach briefly shared how the brain loses creativity and eventually shuts down when operating in a state of fear. After the coach shared an easily repeatable neuroscience technique, the regional director came up with a plan to shield his team from the toxic environment and began leading them out of a place of joy.

Results:

The results were immediate and dramatic. Within two months, his sales region went from the bottom third in the nation to #1! And they've sustained that position for three quarters in a row, with increasing levels of productivity.

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